

SAP Business ByDesign Road Map

SAP July 2024



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A proven cloud ERP solution for midmarket organizations that allows you to focus on running your business







Business transparency

- Adapt your ERP solution to your company's business needs to be agile and transparent
- Improve your data quality by connecting silos so you have one centralized data source to focus on for quicker business decisions

End-user acceptance

- Enjoy intuitive ease of use, ease of learning, and a noticeable reduction in your daily workload
- Connect business processes to help enable end-user efficiency
- Adapt and extend to meet your business needs efficiently by creating low-code applications

Reliable and compliance

- Reduce and minimize your IT operating costs by running a secure SaaS solution on a trusted platform
- Rely on a secure operating environment to protect your data privacy
- Operate in various countries with support for multiple sets of books and multiple companies, languages, and currencies

Ease of use, insightfulness, and openness

Ease of use, flexibility with best practices, and secure

- A modern intuitive user interface that is consistent across the entire suite for instant productivity
- Accessibility anywhere, anytime through mobile apps
- Support built in for 39 end-to-end business scenarios
- Quickly configurable, easier to adopt and to extend
- Technology that scales with the business and stays up-to-date with quarterly upgrades

Insightfulness

- Built-in, real-time analytics with more than +700 standard reports, dozens of prebuilt KPIs, and Microsoft Excel integration
- Machine learning cockpit for building your own predictive and machine learning scenarios

Integration openness and extensibility

- Open interfaces for quick connections to existing solutions and to build custom integrations
- Extendable by personalization, key user adaptation, and SAP Cloud Applications Studio software
- Built-in free access to the SAP Business Process Automation application by Redwood and SAP AI Services
- Partner extensions and integration supporting solution completeness



Integrate and extend







SAP Cloud Applications
Studio

Built-in extensions (add-ins)
running on the SAP Business
ByDesign solution

SAP Business Technology Platform (SAP BTP)

Side-by-side cloud applications running on SAP BTP, **connected to**SAP Business ByDesign

SAP Integration Suite

Process integration across systems and applications **integrated with**SAP Business ByDesign

Public solution model



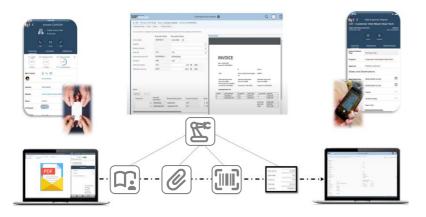
SAP Business ByDesign APIs

The Intelligent Enterprise

Enabled with SAP Business ByDesign

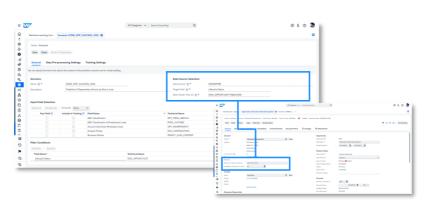
Intelligent automation for business document processing

Elimination of repetitive, through <u>full</u> <u>automation of business processes</u> based on the SAP Build Process Automation solution and AI services



Machine learning cockpit for decision assistance

Automation of human interaction in decision processes with the help of <u>predictive</u> <u>analytics and machine learning</u> based on SAP HANA



Modernized user experience

Modernization of user experience with web assistant (SAP Companion service), enhanced <u>enterprise search</u> and <u>intelligent</u> assistant



SAP Business Technology Platform

Proven public cloud ERP suite (May 2024)

17,055

(+12% YoY) companies with unique tax ID

200+

software solution partners with:

13,957

(+22%) add-on solutions

Openness:

476 M

(+67%) **SOAP** API calls per month

165

countries where SAP Business ByDesign is used

21

SAP-delivered countries with:

13

languages

5 to 10,000

users per single SAP Business ByDesign instance

250

value-added partners worldwide

2.29 B

(+24%) FIN documents

107.5 M

(+27%) sales orders

5.97 M

(+15%) projects

19 M

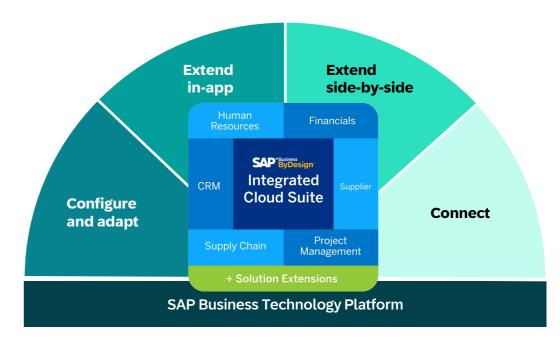
(+27%) production orders

183 M

(+18%) time recordings

General directions for SAP Business ByDesign High-level road map

- Legal and compliance requirements our focus in all releases
- Compliance with all relevant SAP product standards
- Strengthening built-in capabilities supporting an intelligent enterprise
- Modernization of the user experience and user assistance
- SAP-delivered fast implementation templates to speed up implementation and reduce costs
- Partners delivering side-by-side innovations with SAP BTP supported by a "golden path" guidebook and a reference application from SAP
- Continuous partner enablement by opening up the solution (such as the public solution model, OData services, or improvement requests) for partners to develop new or enhance existing add-ons



Product road map overview: Process enhancements and cross-function capabilities

Recent Innovations

Process Enhancements

- Procure-to-pay (P2P) pricing flexibility price components section enabled in PO forms
- · Inventory changes initiated from stock overview
- Extensibility option for supplier invoice scanning
- Provision to select original template, at the time of resubmission of document

User Experience

- Self-service shortcuts on home page
- · Horizon high-contrast theme
- Search by knowledge base article within SAP Business ByDesign

Integration

- Point to point Integration with SAP sustainability solution
- Enablement and enhancement of business documents for custom OData services
- Enhancements to data sources and reports
- Enablement of fields across business documents for partner consumption

Intelligent Enterprise

Implementation template for wholesale industries

Learning and Enablement

SAP BTP reference app

24.08/24.11 - Planned1

Process Enhancements

- · Mass postings for fixed assets
- Payment method in supplier invoice
- Extensibility option for supplier invoice scanning – round offs
- Commodity codes for selected countries
- Order-to-cash pricing flexibility rearrange access sequence for sales process
- Reminder letters for partially delivered purchase orders
- Identified stock process extensibility

User Experience

- Self-service shortcuts on home page round offs
- UX enhancements for accessibility
- Enhanced drag-and-drop capability for attachments

Integration

- OData service to create SIV scanning staging instance
- Enablement and enhancement of business documents for custom OData services
- Enhancements to data sources and reports
- Enablement of fields across business documents for partner consumption

Intelligent Enterprise

 Upgrade of robotic process automation framework to SAP Build Process Automation – pilot

Learning and Enablement

SAP Enable Now solution, cloud edition, lower midmarket bundle

25.02/25.05 - Planned1

Process Enhancements

- Period-end closing enhance the closing cockpit with additional period end functionality
- Enhancements to rebate agreement to support multiple products
- Multilevel approval process for payments
- Maintain exchange rate during payment
- · Attachments in the new leave request
- Recurrence scheduling enabled for selected runs in financial documents
- Commodity codes for selected countries round offs
- Reapproval on purchase contracts
- P2P pricing flexibility PO approval condition "net value change" added

User Experience

• Check box enabled for multiple selection on lists

Integration

- · Invoice request data source
- Enhancements to extraction data templates
- Enablement of fields across business documents for partner consumption and for custom OData services
- Enhancements to data sources and reports
- Enhancements to web services

Intelligent Enterprise

 Upgrade of robotic process automation framework to SAP Build Process Automation – finalization

Learning and Enablement

Enhanced guided tours

25.08/25.11 - Planned1

Process Enhancements

- Period-end closing enhancements for financial data extraction
- Dunning letters in the document flow of customer invoice
- Simplifying serialized product inventory adjustment
- Overhead cost in customer project
- PO release control basing on list price status
- Supplier downpayment requests with multiple tax code

User Experience

- SWAP feature in "Form Template Selection" to move the form sequence from one level to another
- Microsoft Excel upload feature to support item list population in internal logistics activities.

Integration

- Enablement of fields across business documents for partner consumption and for custom OData services
- Enhancements to data sources and reports
- · Enhancements to web services

Intelligent Enterprise

Modernization of user assistance

Learning and Enablement

Enhanced guided tours

Product road map overview: Legal and compliance

Recent Innovations

Legal Changes

- Switzerland: ISO 20022 SPS 2023
- Spain: SII tax exempt code; SII triangular operations; EC sales list (349) – stand-alone supplier credit memos
- Austria: Meal per diem rates for foreign countries
- Great Britain: Investment zone NI categories from April 2024; Invoices for non-VAT registered customers; Advisory fuel rates March/June 2024
- Mexico: 0% VAT for domestic transactions of suppliers
- France: Withholding tax functionality for a noncompany vendor
- India: UDYAM registration number
- Italy: ISO 20022 payment formats; credit memos with tax exemption certificate
- United States: IRS form adjustments for 1042-S and 1099-MISC reporting for FY2023
- Germany: VAT forms adjustments for TY2024

Enablement

 Denmark: Enablement for New Bookkeeping Act SAF-T file through partner extensibility²

24.08/24.11 - Planned1

Legal Changes

- Regular maintenance and legal change management for existing localization features
- Australia/New Zealand: Peppol International billing enablement
- France: Legal Chart of Accounts 2025; CA3 VAT Return – Tax Rates for Corsica
- Great Britain: Advisory fuel rates September/December 2024
- Austria: ISO20022 changes Rulebook 2023
- Mexico: 2% and 4% VAT for international transportation
- · Belgium: Tax-free mileage rate 2024
- Denmark: Travel allowance rates update, holiday calendar update
- · China: Update version in FDel file
- Switzerland: ISO20022 SPS 2024
- Spain: 2024 payment formats SEPA CT/DD

Enablement

 Germany: Enablement for electronic invoicing through partner extensibility²

25.02/25.05 - Planned1

Legal Changes

- Regular maintenance and legal change management for existing localization features
- France: Down payment request with multiple VAT Codes
- Great Britain: Student Loan Type 5; Advisory fuel rates March/June 2025
- Spain: VeriFactu certification
- · Australia: Message level response
- Mexico: 2% and 4% VAT for international transportation
- India: TDS differences against advance payment clearing

Enablement

 France: Enablement for electronic invoicing and reporting through partner extensibility²

25.08/25.11 - Planned1

Legal Changes

- Regular maintenance and legal change management as announced on <u>Legal Change Notification Portal</u>
- Switzerland: QR Bill according to implementation guideline Version 2.3
- Belgium: Payment SEPA format updates
- Netherlands: ISO2022 changes SEPA Rulebook 2023, 2025
- South Korea: E-tax invoice reconciliation report

Enablement

 Spain: Partner enablement for B2B invoicing through partner extensibility²

Product road map: Partner add-ons¹

Recent Innovations

Application Areas

- E-invoice with Peppol by PTG Consulting
- AvaTax for SAP Business ByDesign by Avalara
- Exchange Rate by All for One Steeb
- VAT Number Validation by All for One Steeb
- Advanced Quality Management by Navigator
- Automated Landed Cost Accrual and Invoice by Navigator
- Just Plan It (Production Scheduling Software) by Navigator
- Mobile Warehouse Scanner* by Dintec
- Scan4cloud by A4C

Third-party Integration/Vertical

- Field Data Capture* by Syntax System
- eam4cloud* by all4cloud
- Integration with timesheet by Phoenix Business Inc.

Country Localization

- · Thailand localization by Netizen
- · Colombia localization by Seidor

Q2-Q3 2024

Application Areas

- fx4cloud by all4cloud
- Bank Integration by All for One Steeb
- Uniscan by Snap Intl
- Image upload to material master data by Snap Intl
- Document extractor for supplier and customer by Seidor
- · Intrastat for several EU countries by Snap Intl

Third-party Integration/Vertical

- Sanctioned party list screening by All for One Steeb
- Personio Integration by All for One Steeb
- Advance Utility pack by Navigator
- Public Sector Tax Invoices by Phoenix
- procure4cloud (SAP Ariba integration) by all4cloud
- Absence Synchronization by All for One Steeb
- Smart Rental by FieldVu

Intelligent Enterprise

- Supplier invoice bot by All for One Steeb
- · Health check bot by All for One Steeb
- Generative AI package for SAP Business ByDesign by mywave.ai

Country Localization

• Sweden localization by Stretch

Q4 2024-Q1 2025

Application Areas

- SAF-T for Romania by Snap Intl
- Supplier consignment materials by Dintec
- Inspection Status on Production Confirmation by Navigator
- Supplier invoice for accruals by Stretch
- E-invoice for Italy by WeCloudit
- · Bank integration by Ubister
- Intrastat for selected country localizations by Snap Intl
- Intrastat (Ireland*) by NTT Data Business Solutions
- PAAS For FACTOR by Cerealog
- PASS For iNTRASTAT by Cerealog
- · Sales commissions by WeCloudit
- Subcontracting automation by WeCloudit

Third-party Integration/Vertical

- Host-to-host Bank Integration by NTT Data Business Solutions**
- PAAS For AGRITRADE by Cerealog

Country Localization

- Serbia, Bosnia, Slovenia localization by Snap Intl
- Poland localization by Supremis

Pipeline of Partner Innovation

- Generative AI package for SAP Business ByDesign
- SAF-T for Romania
- Safety stock
- Several uploaders for sales order, purchase order, travel expenses, good movements
- North Macedonia, Bulgaria localization
- Automation of resending duplicate customer invoices
- Equipment maintenance
- Commission handling for employees
- Project calculation tool
- Product configuration/CPQ
- Inspections certificates
- Several uploaders for product valuation type, consumption to cost center, stock transfer
- Bank statement and FX rate upload bot assistant
- Revenue recognition bot assistant
- Foreign currency remeasurement bot assistant
- Concur Invoice solution integration
- Ireland localization

Regular update at blog:

** SAP BTP developed

^{*} Relevant published app updates

Thank you.

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